

Helping commodity focused organizations achieve peak operational efficiency through process and technology excellence.



## Energy & Commodity Trade Risk Management (CTRM) Services

Volatility creates challenges and opportunities in today's market, which forces organizations to increase transparency into operational costs and improve business processes to stay competitive. capSpire's Commodity Trading and Risk Management (CTRM) services enable you to streamline your end-to-end transaction lifecycles and attain maximum value from your supporting IT infrastructure.



### Advanced scenario modeling

capSpire's CTRM practice utilizes a **proven and structured business modeling methodology** to map out and visualize the detail behind your most common business scenarios. Following an in-depth audit, our consultants will identify and address the gaps that exist in your current business processes and IT platforms. The resulting improvements will increase the transparency of your business, enabling you to understand the detail behind each transaction and **streamline your operational efficiency**.



### On-time on-budget project delivery

At capSpire, we deliver projects right the first time, enabling you to reduce your timelines, budgets and stress. The team of CTRM consultants at capSpire is built around a core nucleus of commodity trading system architects, seasoned commodity and energy trading professionals, and career-long implementation experts. With many former vendor employees, our depth of technical knowledge and industry experience is unrivalled.



### Reduce your long-term costs

By forming **close working partnerships** with our clients and transferring system knowledge to your internal experts we enable you will see a real reduction in your long-term cost of ownership. We have one of the most successful teams of CTRM consultants, but at capSpire we believe that **transferring knowledge** to our clients is paramount. Through this approach we enable you to become more self-sufficient and reduce your need for extensive ongoing support.

## Ensure your success by partnering with capSpire

When partnering with capSpire we ensure the right solution will be tailored to your specific business needs. Our CTRM consultants will partner with your existing team and deliver everything from system implementations and upgrades to tactical software support and end-user training. A typical CTRM project with capSpire includes the following:

- Initial development of a **detailed project plan** with realistic milestones. We will manage your project using an Agile approach or your preferred methodology.
- **System implementation** with front-to-back testing and stakeholders sign off.
- Delivering complex interfaces that **tightly integrate** your trading systems with other internal applications to automate data flow.
- Delivering **software upgrades** tailored to your specific business processes.
- Provide **on-site and off-site tactical software support** designed to optimize your system performance and resolve software issues.
- **Expert training** and end-user documentation are a key part of all our deliverables.
- Extensive user acceptance testing ensures that finalized business scenarios are **thoroughly validated**.

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## Benefits

- **Get it right the first time** by leveraging capSpire's breadth of knowledge and extensive CTRM experience.
- **Maximize the value of your trading system** by leveraging the consolidated data to drive business decisions.
- **Significant reductions** in the cost of long term ownership by transitioning the knowledge & expertise of our consultants to your IT team.
- **Business processes automation** that provides a competitive advantage through real-time reporting and business intelligence.
- **Consolidation of systems** down into a single solution that is able to manage everything from end-to-end.
- **Business transparency** that enables an in-depth understanding of what was sold and why it was priced at that level.

capSpire provides the unique combination of industry knowledge and business expertise required to deliver impactful business solutions. Trusted by some of the world's leading companies, capSpire's team of industry experts and senior advisors empowers its clients with the business strategies and solutions required to effectively streamline business processes and attain maximum value from their supporting IT infrastructure. For more information, please visit [www.capspire.com](http://www.capspire.com).